Condo Report SEATTLE / EASTSIDE ANNUAL REVIEW

PUBLISHED JANUARY 2023 a review of condominium real estate activity in 2022

WINDERMERE REAL ESTATE / MERCER ISLAND



SEATTLE CONDOS

community	# sold	avg. \$ per sq ft	% sold at or above list price	% sold in first 10 days	median sale price
West Seattle	261 🕛 -8%	\$554 () 7%	69%	58%	\$500,000 🕥 6%
South Seattle	148 🎧 8%	\$493 🕦 11%	75%	53%	\$597,000 🌔 24%
Madison Park & Capitol Hill	672 🕕 -10%	\$688 🕥 6%	65%	50%	\$520,000 🚯 8%
Queen Anne & Magnolia	458 🕕 -23%	\$625 () 6%	63%	50%	\$485,000 🜔 -1%
Downtown-Belltown	586 🕕 -32%	\$40 🕛 -20%	61%	47%	\$650,000 🜔 -1%
Ballard & Green Lake	524 🕕 -11%	\$611 🕥 11%	67%	59%	\$480,000 🌔 7%
North Seattle	320 🎧 8%	\$515 🕥 17%	63%	56%	\$458,000 🌔 19%
Richmond Beach & Shoreline	110 🕕 -14%	\$496	77%	61%	\$780,000 🌔 60%
Lake Forest Park & Kenmore	79 🔱 -25%	\$427 18%	74%	68%	\$390,000 🚺 17%
ALL SEATTLE	3,158 🜔 -15%	\$640 🚺 4%	66%	53%	\$520,000 🜔 6%

Percent changes are year-over-year

EASTSIDE CONDOS

community	# sold	avg. \$ per sq ft	% sold at or above list price	% sold in first 10 days	median sale price
Eastside South (S of I-90)	219 🕕 -41%	\$527 17%	70%	71%	\$550,000 🕥 5%
Mercer Island	42 🕕 -50%	\$554 () 6%	71%	71%	\$674,000 🌔 13%
West Bellevue (W of 405)	199 🕕 -47%	\$937 🕦 10%	55%	61%	\$980,000 🌔 9%
East Bellevue (E of 405)	348 🌔 -30%	\$606 () 23%	71%	68%	\$626,000 🚯 24%
East of Lake Sammamish	398 🌔 -18%	\$526 🌔 19%	70%	70%	\$663,000 🌔 14%
Redmond	169 🌔 -28%	\$568 🕦 10%	69%	69%	\$655,000 🚯 4%
Kirkland	323 🌔 -42%	\$734 🕦 17%	73%	69%	\$650,000 🚯 10%
Woodinville	538 🌔 -8%	\$544 🕥 31%	78%	63%	\$529,000 🌔 23%
ALL EASTSIDE	2,236 ()-30%	\$616 🚺 15%	71%	67 %	\$620,000 🚺 13%

Percent changes are year-over-year

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Condo Report

WINDERMERE MERCER ISLAND 206.232.0446 | WindermereMl.com condo home values rose 8/0 year-over-year to a median of \$560,000

68% OF SOLD AT OR ABOVE THEIR LIST PRICE

THERE WERE 9% <u>fewer</u> new condo listings than in 2021



2022YEAR IN REVIEW

Seattle condos saw a *Median Sale Price* increase of 6% (to \$520,000) and Eastside condos saw a 13% increase (to \$620,000) in 2022. 53% of Seattle condos and 67% of Eastside condos sold in the first ten days on the market. This growth is larger than what we saw in 2021, which hopefully is some good news to anyone thinking of selling a condo in 2023. It seems that demand for urban living may be returning.

66% of Seattle condos and 77% of Eastside condos sold at or above their listed price. Those listings that sold in the first 10 days on the market went for an average of 1% and 4% above their list price, respectively.

On the Seattle side, Shoreline and Lake Forest Park condos saw about a 20% increase—and on the Eastside, Sammamish and East Bellevue condos carried the day with 19% and 23% increases—in *Median Sale Price*.

Overall, condos get our award for "ones to watch." They remain a bright spot in terms of affordability when compared to single family homes, especially on the Eastside. Compare the \$620,000 median sale price of a condo to the \$1,525,000 median home price and it's clear condos are a great first rung of the property ladder that might get attention in 2023.

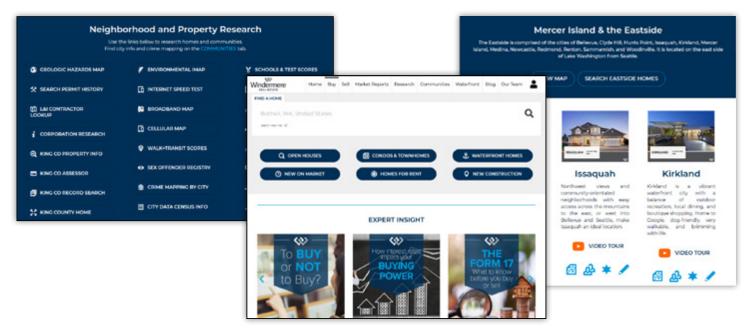


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Need a strategy for your next move? Reach out to me any time for a complimentary consultation. I would love to help you take full advantage of our current market.





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